

## Pre-Project- Workshop: Implementing investment projects successfully with clear goals.

- Your production processes have become inefficient?
- Your building no longer offers enough space for growth?
- Are you wondering whether to go for remodeling or new construction?

If that is the case, please take the time to answer some guiding questions BEFORE you start the project.



### **Before making any investment, check exactly what you really need.**

This can be done in a pre-project workshop, which gives you clarity, security and a basis for making decisions on how to proceed.

At first, companies often are not sure what they actually need. Process and space optimization, digitalization, consolidation, new working environments, etc. In other words, many corporate strategies are looking for answers to questions such as:

- Which production setup is the best for the future? (Managing growth)
- What is the right level of automation for the facility?
- What is the expected investment?
- Is it economically feasible and can it be financed?
- Which questions need to be addressed and what are the options for action?  
For example, personnel recruitment difficult => automation, outsourcing, etc.
- What are the new technologies for innovation

**Answering the relevant questions at the very beginning, even better before project start, is the basis of a successful project.**

FactoryXperts has developed the pre-project workshop to answer these questions and to define the requirements on that basis. The workshop-based moderation picks you up exactly where you are, helps you to identify actual needs and ultimately minimizes risks and costs to ensure maximum process reliability.

## **A pre-project workshop serves to**

- set goals and define a clear strategy
- keep an eye on the investment budget right from the start
- fully understand the task and to work out the uniqueness of the project and to focus on key issues
- weigh up and evaluate the key issues at the decision-makers' desk
- make the holistic context of the project visible
- advise you comprehensively and at an early stage on your business issues

The pre-project workshop offers clear advantages compared to a «cold start» in a project, because it **provides a resilient basis for your further decisions, gives you security and minimizes risks.**

A pre-project workshop offers:

- an assessment of your idea by an expert = **SECURITY**
- the development of a resilient basis for possible further steps = **REDUCTION OF FINANCIAL RISK**
- a goal-oriented process that creates an environment to understand, think together and develop together = **SECURITY**
- quick decision = **SPEED**
- complexity management = **TRANSPARENCY**
- a targeted investment = **REDUCTION OF FINANCIAL RISK**
- **all** necessary professional skills from the start at one table = **COMPETENCE**
- a presentation platform for the initiator to communicate the goals. All parties are informed and involved from the beginning = **TRANSPARENCY** and **CLARITY**

## **Goal of the workshop:**

Together we substantiate the ideas you have -> you find out **what** you have in mind and what **you really need**.

We check whether the ideas actually make sense or whether there are alternatives that make more sense.

**At the end of the workshop, everyone involved knows what the next steps are and whether it is worthwhile to pursue the project further or to cancel it.**

**You will receive information on the following issues:**

- initial **investment comparison** (presentation by customer vs assessment by FactoryXperts)
- feedback on existing **processes** (operation and logistics)
- feedback on **key figures** (operational and financial)
- feedback on **building and property**
- dimension and **cost estimate** of your idea
- task and **effort estimation** for the project
- recommendation on **how to proceed**

Use the pre-project workshop now to get clarity about upcoming projects. We are looking forward to hearing from you. Please visit us in [hall 06.1 | booth A060](#).

You can find more information about FactoryXperts at [www.factoryxperts.com](http://www.factoryxperts.com)

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